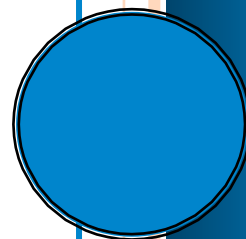


## ***Comply Through Teamwork***

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Originally Published in [SecuritySolutions.com](http://SecuritySolutions.com)

August 2007



## Comply Through Teamwork

Is your company dealing with regulatory compliance issues and/or pressure to comply with industry standards? How are you working with the other company functions engaged in compliance - such as audit, compliance, legal, risk management, HR and business unit leaders? Do you have a Unified Risk Oversight\* team in place to discuss and plan how you will become compliant in the most efficient way?

Assembling a team to review the requirements or controls by categories will clarify where there are multiple efforts in place. For example, do the information protection standards the IT team has in place already cover some or most of the privacy requirements in HIPAA\*\*? Are there certain aspects of C-TPAT\*\*\* that lend themselves to other types of product protection?

Senior management cares about EBITDA (earnings before interest, tax, depreciation and amortization). By coming together to resolve redundancies or using what may already be in place as a guide for similar issues, you can show management that the company is as protected against regulatory risk as it can be and save the company time getting there, both of which mean saving money.

They like that.

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**Did You Know?** \*Unified Risk Oversight™ - A concept trademarked by the Security Executive Council geared toward encouraging organizational integrity beyond any one element or regulation. To achieve this, organizations will define various security risks and expectations for demonstrating social responsibility - typically by employing a Unified Risk

Oversight team - and organize them to be viewed and examined collectively across the organization.

**\*\*HIPAA** - Health Insurance Portability and Accountability Act; enacted by U.S. Congress in 1996; Title I addresses healthcare access, portability and renewability and protects health insurance coverage for workers and their families when they change or lose their jobs. Title II, the Administrative Simplification (AS) provisions, requires the establishment of national standards for electronic health care transactions and national identifiers for providers, health insurance plans and employers.

**\*\*\*C-TPAT** - Customs-Trade Partnership Against Terrorism; a voluntary supply chain security program led by U.S. Customs and Border Protection (CBP) that is focused on improving the security of private companies' supply chains with respect to terrorism. The program was launched in November 2001.

## About the Security Executive Council

We are a research and advisory firm for security leaders. We have a collective of close to 100 security subject matter experts that have been successful security executives or are recognized industry experts in their field. The resources and tools we develop are constantly evolving to provide maximum value. Some engage with us by way of multi-year “retained” services agreements (Tier 1 Stakeholders). Tier 1 Stakeholders are those that want support on an ongoing basis but also want to have an active role in identifying solutions for the industry. Others come to us seeking a specific solution to a contained issue. In all the ways people engage with the SEC the bottom line goal is to help define and communicate the value of the Security organization.

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