



SECURITY EXECUTIVE COUNCIL

A research and advisory firm

## What Industry Leaders Are Saying About Partnering with the Security Executive Council

“The Security Executive Council has been a trusted sounding board as we’ve evolved our operating model and taken on broader responsibilities. Their guidance helps translate strategy into executable initiatives, ensuring we’re prepared to move quickly and demonstrate value when priorities shift. The SEC’s Tier 1 peer forums, particularly the GSOC group, provide practical benchmarking and insights we can immediately apply. Over time, they’ve become an extension of my leadership team, helping strengthen decision-making, alignment, and credibility with senior leadership.”

— **A Chief Security Officer at a Fortune 500 financial services company**

“The Security Executive Council has been a force multiplier for our program—bringing research-backed insights and practical guidance that helped us elevate security’s credibility well beyond ‘gates, guards, and guns.’ Their work gave us the evidence and language to influence senior HR and field leadership on issues that directly impact employee experience and psychological safety, and it shifted mindsets at the exact moments it mattered most. Just as valuable, the SEC consistently surfaces modern, business-relevant ideas—from peer-driven innovation to GSOC-enabled concepts that can reduce pressure on frontline teams and improve safety outcomes. The SEC doesn’t deliver generic advice; they help leaders translate security into business value, drive adoption, and keep the program evolving.”

— **A Chief Security Officer at a Fortune 500 global retail company**

“As we stood up and scaled a global security program under intense time pressure, the Security Executive Council became an indispensable strategic partner. Their guidance helped us move faster without sacrificing rigor—bringing structure, clarity, and discipline to decisions that could easily have become reactive or fragmented.

The SEC’s value is not theoretical. They consistently translate complex challenges, tool selection, incident management, executive protection, event security, duty of care, and documentation into practical frameworks that are defensible, scalable, and understood well beyond the security team. Whether helping us avoid costly technology missteps, align cross-functional stakeholders, or establish common processes for a rapidly growing team, their input sharpened both our thinking and our execution.

Equally important, the SEC helped us establish credibility early by giving us the language, visuals, and structure to position security as a business enabler rather than a reactive function. Their experience ensured we didn’t just ‘build a program,’ but built it the right way, with shared standards, consistent messaging, and a foundation that will endure as the organization grows. The SEC operates as a true extension of the leadership team, bringing perspective earned from decades of experience that would be impossible to replicate internally.”

— **A Chief Security Officer at a Fortune 500 global media and technology company**



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“The Security Executive Council provides something that is exceedingly rare: trusted counsel grounded in real-world judgment. Their value is not found in templates or point solutions, but in the ability to think through complex, high-stakes situations where there is no playbook, and where the consequences of getting it wrong are significant.

Whether advising on geopolitical risk, executive decision-making, sensitive internal matters, or the realities of operating in highly regulated and politically complex environments, the SEC brings perspective that cuts through noise and focuses on what truly matters. Their guidance reflects deep experience—not just in security, but in how organizations actually function under pressure.

What distinguishes the SEC is their understanding of trust, discretion, and influence at the most senior levels of the business. They help articulate and define the value of security work that is often invisible, difficult to quantify, and impossible to fully document—yet critical to the organization’s stability, reputation, and long-term success. Their insight helps ensure that security leaders are both effective and understood.

The Security Executive Council operates as a true confidant and strategic sounding board, someone you can be candid with, pressure-test ideas against, and rely on when navigating uncertainty. Their partnership strengthens leadership decision-making and reinforces security’s role as a trusted, value-adding function within the enterprise.”

— **A Chief Security Officer at a Fortune 500 global healthcare company**

“The Security Executive Council plays a critical role in helping security leaders translate enterprise strategy into a coherent, defensible security operating model. Their value is not limited to advice—it is in how they help frame security’s role in advancing corporate priorities, managing risk, and enabling faster, more confident decision-making.

Through ongoing strategic dialogue, the SEC helps connect executive vision, legal expectations, and operational realities into a clear, actionable roadmap. They bring structure to complex environments by clarifying how security programs should evolve, how risk should be prioritized, and how leaders can articulate cause-and-effect tradeoffs to senior management with credibility.

What distinguishes the SEC is their ability to help security leaders move from activity to intent, from reporting what is done to explaining why it matters. Their guidance strengthens how security defines Centers of Excellence, aligns risk management with enterprise frameworks, and develops metrics that demonstrate value rather than just effort. This enables more productive conversations with executive leadership, legal partners, and the business.

The Security Executive Council serves as a strategic partner and trusted sounding board—helping leaders pressure-test ideas, refine their narrative, and build programs that are both resilient and understood. Their involvement accelerates clarity, reinforces confidence, and supports security’s evolution as a valued contributor to enterprise success.”

— **A Chief Security Officer at a Fortune 500 global biopharmaceutical company**



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“The Security Executive Council has fundamentally changed how I think about security leadership, strategy, and value creation. Their guidance goes far beyond problem-solving; it reshapes how security leaders frame risk, make decisions, and engage the business during periods of rapid change and uncertainty.

In moments where the organization is moving faster than strategy can keep up, the SEC provides clarity. They help translate complex, ambiguous operating environments into defensible, structured approaches that leadership can understand, support, and stand behind. Their frameworks enabled me to step back from purely reactive execution and articulate a coherent strategy, one that balances employee safety, operational scalability, legal defensibility, and business enablement.

What distinguishes the SEC is their ability to elevate the conversation. They don’t simply offer solutions; they help leaders tell the right story—why certain decisions matter, what tradeoffs exist, and how security enables better business outcomes rather than constraining them. Their research, tools, and strategic models have directly influenced how I engage executive leadership, legal partners, HR, and the broader enterprise.

The Security Executive Council serves as a trusted thought partner during high-pressure moments, helping leaders move from reaction to intention. Their insights provide foresight, confidence, and credibility that allows the security to function not just as a protector of people and assets, but as a true business enabler.”

— **A Chief Security Officer at a Fortune 500 technology company**

### **Put It to the Test**

Several of our long-standing clients have generously shared their experiences with SEC—highlighting how they’ve applied SEC research and leveraged its insights to drive program success. Interested in learning more? [Contact us](#) to arrange a conversation with a current client and learn firsthand how SEC can make an impact.