

The Security Executive Council (SEC) Solution Innovation Partner (SIP) program evolved to help security practitioners expedite choosing a trustworthy risk mitigation vendor with confidence given the myriad of viable options in the marketplace. Proven Solution Innovation Case Studies help to evaluate performance claims and differentiate security solution providers for business outcomes including risk mitigation, return on investment, and security assurance.

This case study demonstrates Kaseware's innovative capabilities in transforming fragmented physical security reporting into a centralized, streamlined, and scalable investigation and intelligence platform across a national manufacturing organization's operation. This was validated by the Security Executive Council and the client end-user.

Risk Issues and Mitigation Opportunities:

1. **Decentralized Case Management Environment:** Sites used various tools for documenting theft, workplace violence, regulatory compliance, etc. This limited enterprise visibility and created barriers for pattern and trend analysis, risk forecasting, operational learning, and investigative closure.
2. **Inconsistent Documentation and Reporting:** Security data was stored in disparate formats across multiple systems. Executive leadership could not quickly acquire reliable insights (e.g., number of weapons found at facilities last month) without time-consuming and unreliable manual data gathering.
3. **Compliance and Inspection Readiness Gaps:** Port and radiological sites faced strict regulatory mandates from the Department of Homeland Security (DHS), the Transportation Security Administration (TSA), the Coast Guard, and the U.S. Nuclear Regulatory Commission (NRC). Inconsistent availability and access to pertinent documentation posed failure risk in audits and threatened non-compliance penalties.
4. **Limited Coordination with Law Enforcement:** In cases of theft or workplace violence, sharing case data with local police, without a centralized capability, was slow and incomplete, requiring hours of manual compilation.

Solution Requirements:

To address these challenges, the organization required a comprehensive platform that could provide:

- A centralized case management solution, purpose-built for security investigations.
- Easy-to-use interface, intuitive enough to be accessible to hourly staff at mill sites and manufacturing facilities.
- The ability to document, search, and retrieve incident reports in real time.
- Scalable implementation model for 50+ unique sites with varying degrees of technical maturity.



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- Rapid export, for the sharing and collaboration of investigative data with law enforcement partners.
- Cost-effective deployment without requiring full-time vendor reliance.
- Standardized security reporting capability across the enterprise with integrated regulatory and compliance documentation.

Delivered:

Kaseware provided end users with a secure, SaaS-based investigative platform that met all operational and compliance needs:

- Kaseware was selected over competitors for its cost effectiveness, ease of use, investigative depth, and scalability.
- Deployed first at the organization's largest steel production site, enabling fast adoption and consistent use by non-security internal champions.
- Provided a unified documentation platform for daily activity logs, theft investigations, workplace violence indicators, and shift reporting.
- Enabled consistent reporting KPI's and formats across all sites with strong internal training.
- Featured, clean, exportable case files used for law enforcement and legal partner collaboration and prosecution.
- Streamlined investigative workflows to eliminate manual reporting and paper-based system roadblocks.
- Supported by strong onboarding from Kaseware's team, including site-specific business analysis, configuration, and responsive support.

Outcome and Benefits of Service:

- Reduced incident reporting inconsistency across 50+ facilities and multiple legacy systems.
- Enabled faster, more coordinated investigations and improved collaboration with law enforcement, with 704 calls for service resulting in 226 formal investigations between June 2025 and today.
- Optimized internal cost savings by enabling in-house training and reducing vendor dependency, consolidating more than half a dozen disparate platforms into a single, enterprise-wide system.
- Provided compliance and regulatory support for federal mandates (e.g., MARSEC, DHS, NRC) across high-risk sites.
- Saved time for security leadership by eliminating manual email surveys, replacing them with real-time daily data capture and enterprise-level reporting developed in collaboration with Kaseware.
- Drove operational and cultural alignment by standardizing security practices, reporting, and training across 35+ sites in the U.S. and Canada, breaking down silos between teams and laying the foundation for a mature, enterprise-wide security framework.



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- Delivered strategic confidence and visibility to executives across multiple areas of investigative interest, to include: theft, violence, and operational security incidents.

“We’re building something that didn’t exist before: one standard, one system, and a clear security story across the enterprise. My company’s confidence in our investigative and intelligence capabilities before Kaseware was 3 out of 10. It’s now a 9 out of 10.” – Director of Corporate Security

SIP Case Study Authentication Process

This process was overseen by a Security Executive Council subject matter expert with 20+ years of experience in developing and leading people and asset protection programs as a trusted security advisor for global, multinational organizations. **Client end-user authenticated by the SEC January 2026.**

Note: *The Security Executive Council's Solution Innovation case study represents a snapshot in time to demonstrate a solution to a specific organization's issue. End-user diligence, trial and measurement are strongly recommended for any contemplated risk mitigation activity.*

A General Comparison of Competition

Client Service/Resource Attributes or Capabilities	Kaseware YES/NO	Company A YES/NO	Company B YES/NO
Security-first investigative platform	YES	NO	NO
Built by former FBI and law enforcement professionals	YES	NO	NO
Enterprise-wide case standardization	YES	NO	YES
Field-ready interface (for guards & FSOs)	YES	NO	NO
Exportable case files for law enforcement	YES	NO	NO
Role-based access control for compliance environments	YES	YES	YES
Proactive implementation & onboarding support	YES	NO	NO



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Scalable across large, multi-site industrial ops	YES	NO	NO
Affordable enterprise pricing	YES	NO	NO
Custom reporting templates & dashboards	YES	YES	YES

See other case studies and learn more about the SIP Program here:

<https://www.securityexecutivecouncil.com/solutions/vendor-innovations>